

HOW TO KEEP YOUR CAR AND SAVE THOUSANDS

Keeping your current car pays, and the key to doing it is maintenance. If you take care of the required maintenance when it needs to be done, your car could last you a long, long time—and it could end up saving you more than you spent on it in the first place.

A recent article in *AARP The Magazine* crunched the numbers for us. Let's say you drive 50 percent more than the average, or 22,500 miles a year. In five years, you'll drive 112,500 miles. In that time, you'll need up to 30 oil changes at \$40 each, for a total of \$1,200; about \$1,200 in miscellaneous service costs; and maybe a major item or two—such as a timing belt replacement—for as much as \$1,100. That's \$3,500, or \$700 a year.

Now, say you bought a new car for \$20,000 and financed \$18,000 at 7 percent for 48 months. That's a \$430 monthly payment, or \$5,160 a year. Even if the maintenance costs were twice as high, a \$1,400 annual expense still beats those car payments by almost \$3,800—which over five years comes to almost \$19,000. That means driving a car for five years after it's paid off saves you the equivalent of a new car.

So take care of your car, and it will take care of you. To read the full AARP article, visit http://www.aarpmagazine.org/money/cars_that_last.html

C&M IS 25

C&M turned 25 this year! It's hard to believe that our team has been providing automotive care since 1984. Time flies when you're having fun! Thank you for allowing us to serve you. We look forward to the next 25 years.

SERVICE REMINDER

Before you take that fall colors road trip, let us perform our road trip inspection. We'll check all tires (spare included), brakes, all fluids, battery lighting, wipers, ignition components, suspension, steering, exhaust, belts and hoses.

MONTHLY SPECIALS

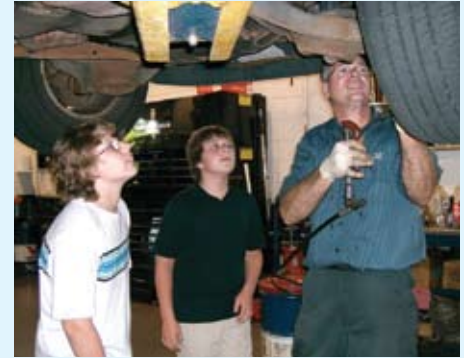
Get even greater value from C&M Auto Service. Check out the "Specials & Promotions" page in the "News & Events" section of our website, cmauto.com

"Prompt service, very accommodating, sincere, friendly atmosphere." — JIM K.

"I like your pick-up and drop-off service. Job well done." — TOM A.

"Service, loaner and car wash!" — BILL M.

C&M WELCOMES TEENS FOR JOB SHADOW DAY



C&M Auto helped local teenagers explore possible career paths as part of the Fifth Annual Job Shadow Day. The program, co-hosted by the Niles Chamber of Commerce and Industry and the Niles Teen Center, gives teens an inside look at the business world and shows them how their education can lead to a promising future.

Teens were matched with businesses based on their skills and interests, and we were excited to give ours an idea of what it's like to work at a service center and in the auto industry in general. Michael Krone, an eighth grader who shadowed at C&M, said that he liked "to see the car being worked on in the shop and all the tools used."

TIDY UP THE GARAGE ON US!

Have old motor oil, oil filters, gas and batteries sitting around the garage? We'll recycle them for you. Just call us to schedule a convenient time to drop off your recyclable materials.

Check out the "News & Events" page on our website for information about other things that are happening at C&M. cmauto.com



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IN THIS ISSUE:

How to save thousands!

C&M helps you clean out your garage.

EMPLOYEE SPOTLIGHT



Matt Lemke

Matt Lemke has been working at C&M Auto for the last six months. Matt is a technician responsible for preventative maintenance, diagnosis and troubleshooting issues of the vehicles he services. Matt has a loving girlfriend whom he has been with for a year.

Q. Who inspires you most?

A. My high school shop teacher inspires me the most.

Q. What's the biggest accomplishment so far in your life?

A. My biggest accomplishment so far has to be finishing up my education and starting a career.

Q. What do you like to do in your free time?

A. In my free time I like to hang out with the guys, tinker with my own projects at home, rock the 6-string and eat food.

Q. What's your favorite thing to do when the weather is warm?

A. I like to go dirt biking and fishing.

Q. Do you have any bragging rights?

A. I can solve a Rubik's Cube in 1 minute 37 seconds AND I can nail all the songs on Guitar Hero on expert!

Q. If you could be on a reality TV show, what would it be? Why?

A. *Survivor*—because I used to roam with the Boy Scouts back in the day and my survival skills would kick butt!

Q. What kind of car do you drive? What do you WISH you were driving?

A. I drive a 1990 Honda Civic hatchback. I WISH I were driving a 2003 Mustang Cobra or a 2005 Mitsubishi EVO.

Q. Your favorite musical group?

A. My favorite band is probably Minus the Bear.

DID YOU KNOW?

- C&M has a 3-year, 36,000-mile nationwide warranty on workmanship and parts.
- By joining our Loyalty Plus Program, you can earn rewards dollars with every service visit.
- Your new vehicle warranty will remain intact even if you have service done at C&M Auto Service.
- Our Convenience Program provides you with a choice of loaner vehicle, vehicle pick-up & drop-off service, or courtesy shuttle.

For more details about these programs, speak to your service advisor or visit the "Our Services" page on our web site cmauto.com.

GET REWARDED FOR YOUR LOYALTY



Bring in this newsletter and receive a complimentary C&M t-shirt or \$10 off your first service visit.

